

Press Release



CORPORATE &
INVESTMENT BANKING

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PETER LINDSEY HIRED TO HEAD UP NEWLY-CREATED FLOW TRADING TEAM AT SG CORPORATE & INVESTMENT BANKING

SG CIB'S CLIENT TRADING GROUP BOOSTS ITS PRODUCT OFFERING CAPABILITIES

SG Corporate & Investment Banking is pleased to announce the appointment of **Peter Lindsey** to the new position of Global Head of Flow Trading, which makes up part of SG CIB's Client Trading Group. Peter will have a team of four in London in addition to teams located in New York and Asia, and will be based in London reporting directly to Peter Lewis, Global Head of Equity Trading..

This activity will expand SG CIB's risk-taking activities in terms of committing capital to client orders, extend SG CIB's global program trading capabilities and allow enhanced liquidity provision to client orders in order to reduce their execution and trading costs.

Commenting on his new role, Peter Lindsey said "We are witnessing the increasing importance clients place on better managing the cost of trading. They are looking for brokers who are at the forefront of providing technological and quantitative solutions to their trading requirements on both an agency and a principal basis. Our objectives will be to show flow, provide liquidity and have critical market share in core markets for the benefit of our clients."

Other changes designed to further boost the product offering and services of the Client Trading Group are as follows:

- **FACILITATION**
Andrew Parrish, will assume responsibility for our Pan-European market-making activities with immediate effect. Andrew, who has been part of the market-making team for the past 3 years will be based in London and will report directly to Peter Lewis. In addition, **Mark Brown** will be taking on the responsibility of expanding our global ADR/GDR activities, reporting directly to Andrew.
- **SALES TRADING**
Richard Craddock will become Global Head of Pan-European sales-trading reporting to Peter Lewis. Richard was previously head of the London sales-trading team. We are reinforcing the sales-trading activity with the creation of a new sales-trading team dedicated to clients outside of London and Paris and focussing primarily on German, Swiss, Dutch and Scandinavian clients.
- **CTG MANAGEMENT**
Sebastien Yousri will assume responsibility for the Client Trading Group in Paris where he will have overall responsibility for our trading platform in the Euronext and Southern European markets. Sebastien was formerly head of the program trading activity in Paris.

SG Corporate & Investment Banking

SG CIB is the Corporate and Investment Banking arm of the Société Générale Group. Present in over 45 countries across Europe, the Americas and Asia, SG CIB is a bank of reference in:

- Euro Capital Markets: A top ten player in debt and equity segments (bonds, securitisations, syndicated loans, equity-linked and equity issues).
- Derivatives: Among the world leaders in equity derivatives and in many interest rate, credit, foreign exchange and commodities derivatives.
- Structured Finance: A worldwide leader in export, project and structured commodity finance.

Combining innovation and quality of execution, SG CIB provides corporates, financial institutions and investors with value-added integrated financial solutions. www.sgcib.com

Client Trading Group

SG CIB's Client Trading Group covers 90% of the total market capitalisation of developed Europe, providing a multi-lingual sales trading capacity with primary centres in New York, London and Paris. Bespoke trading and order routing systems utilise a fully integrated, front-to-back trading application which handles 94% of all order volume using true Straight Through Processing. SG CIB can connect clients via FIX or through our website www.sgprogramtrading.com.