



PRIVATE BANKING

# Press Release

5 November, 2002

## **NEW APPOINTMENTS EXPAND SG HAMBROS' UK PRIVATE CLIENT BASE**

SG Hambros, the wealth management group, has announced the appointment of three new senior private bankers as part of its commitment to expanding the group's private banking capability in the UK.

### **SG Hambros**

The three new private bankers will focus on building new client relationships and co-ordinating wealth management strategies. Bev Smalley and Chris Perkins will concentrate on Yorkshire and the North of England. Tony Due will work from SG Hambros' London office in the international team.

The new people who join SG Hambros' 12 other senior private bankers in the UK bring a wealth of experience to their positions at SG Hambros. Chris Perkins was previously a vice president in Merrill Lynch's international private client group, based in Leeds, providing a full range of wealth management services to private clients. His expertise encompasses a wide range of traditional and alternative investment products, tax planning and lending programmes.

Perkins also has considerable trust experience and was chairman of the Yorkshire branch of the Society of Trust and Estate Practitioner for a number of years. He joined Merrill Lynch from PricewaterhouseCoopers where he was a principal representing the North-East region private client group nationally.

Bev Smalley has extensive expertise in developing wealth management and investment strategies as well as broad experience in private banking. In 2000 he joined Merrill Lynch International Bank as a vice president to set up new offices in Leeds having previously set up the Coutts and Co office in Leeds as regional manager.

#### **SG Hambros Bank & Trust Limited**

SG House  
41 Tower Hill  
London  
EC3N 4SG  
tel 0207 597 3000  
fax 0207 597 3056

Regulated in England No. 964058  
Regulated by the FSA



PRIVATE BANKING

He is a governor and vice chairman of St Peters School, York and a member of the management group of HRH Duke of York's Community Initiative. Smalley is also widely involved with the Territorial Army, in his capacity as a brigadier.

Tony Due also joins from Merrill Lynch where he has worked for nine years most recently as vice president in the private banking business. He looked after a large portfolio of international and UK non-domicile clients advising on all areas of wealth management particularly focusing on investment strategies. He was also responsible for training new brokers within his office .

## SG Hambros

Eric Barnett, SG Hambros group commercial director, said: "SG Hambros is committed to providing a top quality, integrated wealth management service to clients throughout the UK. We offer everything from traditional private banking to financial planning, trust, and investment management services.

"Building a highly professional team of private bankers is essential to ensure we meet our clients' changing needs with the most appropriate products and services. The considerable expertise of these three individuals will add substantially to that capability."

**Ends**

### **All media enquiries:**

Eric Barnett on +44 (0) 207 597 3000

Caroline Cecil on +44 (0) 207 610 4110

### **Editors notes:**

**Photographs** are available from Diane Clarkson on +44 (0) 207610 4110

### SG Hambros

SG Hambros, part of SG Private Banking, is an investment-led private bank providing a comprehensive wealth management service. Through private bankers

#### **SG Hambros Bank & Trust Limited**

SG House  
41 Tower Hill  
London  
EC3N 4SG  
tel 0207 597 3000  
fax 0207 597 3056

it provides investment management, financial planning and banking services to some 17,000 clients. The SG Hambros Group employs more than 500 people and manages over £7.5bn in client assets from its offices in the UK, Guernsey, Jersey, Gibraltar and the Bahamas. Clients can access their accounts online through Private e-Banking. [www.sghambros.com](http://www.sghambros.com)

#### SG Private Banking

SG Private Banking has currently offices in over 20 countries and is fully supported by the SG group network. Over 1,400 professionals manage EUR40 bn of assets under management for 64,000 high net worth clients. SG Private Banking has recognised expertise in products and activities aimed at high net worth customers, who are offered “made to measure” services in the areas of asset management and tax advice. The size and reach of the business makes it already a prominent player in this growing market with the ambition to become a major force in international private banking.

#### Société Générale Group

The Société Générale Group is one of the largest banks in the eurozone. The Group employs 85,000 people worldwide in three key businesses:

- Retail Banking: Société Générale serves 13.4 million retail customers worldwide.
- Asset Management and Private Banking: Société Générale ranks third in the eurozone in terms of assets under management (EUR298 bn in 2001).
- Corporate and Investment Banking: SG is the fourth largest bank in the eurozone based on net banking income.

Société Générale is the only French bank to be included in the four major socially responsible investment indices. [www.socgen.com](http://www.socgen.com)

#### **SG Hambros Bank & Trust Limited**

SG House  
41 Tower Hill  
London  
EC3N 4SG  
tel 0207 597 3000  
fax 0207 597 3056

**SG Hambros Bank & Trust Limited**

SG House  
41 Tower Hill  
London  
EC3N 4SG  
tel 0207 597 3000  
fax 0207 597 3056

Regulated in England No. 964058  
Regulated by the FSA