



**CORPORATE &
INVESTMENT BANKING**

Press Release

Paris, 2 June 2004

SG CORPORATE & INVESTMENT BANKING STRENGTHENS ITS FLOW PRODUCTS SALES TEAMS WITHIN ITS EQUITY DERIVATIVES DIVISION

SG Corporate & Investment Banking (SG CIB) has recruited several specialists to strengthen its sales teams which provide equity derivatives flow products to institutional investors and hedge funds.

Thomas Friedberger, Harvey White, Ana Guijarro Macias and **Juan Manuel Gonzalez Mantero** have joined the European flow product team for institutional investors and asset managers. Thomas and Harvey will be based in London, and Ana and Juan will be based in Madrid. They will report directly to Yannick Mallégol, head of the flow sales team for institutional investors and asset managers.

Walter Lamerton and **Mark Brown** recently joined the flow products sales team for Hedge Funds in New York. They will be based in New York and report directly to Dan Fields, the joint manager of this activity.

CONTACTS

SOCIETE GENERALE

Stephanie Carson-Parker
+33(0)1 42 14 95 77

COMM/PRS

Tour Société Générale
92972 Paris-La Défense cedex
France
Fax +33(0)1 42 14 28 98
www.socgen.com

SOCIETE GENERALE

Société Anonyme au capital de
537 712 831,25 EUR
552 120 222 RCS PARIS

A graduate from *Ecole Supérieure de Commerce de Paris*, **Thomas Friedberger** began his career with SG CIB in 1996 in Milan. In 1998, he became a salesperson on the bond market for JP Morgan in Paris, and in 1999, he joined Goldman Sachs in London also selling bonds. In December 2001, he was promoted to convertible bonds and equity derivatives director for institutional investors and fund managers in Goldman Sachs' equities department.

Harvey White joined SG CIB after 17 years with UBS Warburg in London. He began his career as equity and index options trader on LIFFE, and after 10 years he was appointed to equity derivative sales for institutional investors in Europe.

A graduate from the *Pontificia Comillas* university in Madrid, **Ana Guijaro Macias** previously worked in equity and equity derivatives sales for Goldman Sachs in London, where she served a clientele of hedge fund and institutional investors in Spain.

Juan Manuel Gonzalez Mantero, also a graduate from the *Pontificia Comillas* university, joined SG CIB after two years at Merrill Lynch working in equity derivatives sales for Spanish institutional investors.

Walter Thomas Lamerton has worked in derivatives sales at Bank of America for the last two years, mainly catering to a clientele of fund and hedge fund managers. From 1999 to 2002, Walter held the same position at Merrill Lynch in New York.

After nearly 4 years in derivatives products sales for hedge fund managers with Morgan Stanley in New York, **Mark Brown** took up the same function with Lehman Brothers in New York in 2002.

Commenting upon the recent recruitments, Eric Lépine, Global Head of Sales for Flow and Listed Products within SG CIB's Equity Derivatives division, stated: "we are on track with our recruitment goals for this activity. Our proactive growth strategy is producing results and we will continue to hire at a steady pace. We will shortly be announcing further strategic hires."

SG Corporate & Investment Banking:

Eric Lépine, Global Head of Sales, Flow and Listed Products, Equity Derivatives
tel +33 1 42 13 35 16

Caroline Mercy, Communication, Equity Derivatives
tel +33 1 42 13 35 24

SOCIÉTÉ GÉNÉRALE GROUP

Société Générale is one of the largest financial services group in the eurozone. The Group employs 88,000 people worldwide in three key businesses:

- **Retail Banking & Financial Services:** Société Générale serves more than 15 million retail customers worldwide.
- **Asset Management, Private Banking & Securities Services:** Société Générale is one of the largest banks in the eurozone in terms of assets under custody (approximately USD 1,200 billion) and under management (EUR 300 billion, March 2004).
- **Corporate and Investment Banking:** SG CIB ranks among the leading banks worldwide in euro capital markets, derivatives and structured finance.

Société Générale is included in the four major socially responsible investment indexes.
www.socgen.com

SG CORPORATE & INVESTMENT BANKING

SG CIB is the corporate and investment banking arm of the Société Générale Group. Present in over 45 countries across Europe, the Americas and Asia, SG CIB is a bank of reference in:

- **Euro capital markets.** A top ten player in debt and equity segments (bonds, securitisations, syndicated loans, equity-linked and equity issues).
- **Derivatives.** Among the world leaders in equity derivatives and in many interest rate, credit, foreign exchange and commodities derivatives.
- **Structured finance.** A worldwide leader in export, project and structured commodity finance.

Combining innovation and quality of execution, SG CIB provides corporates, financial institutions and investors with value-added integrated financial solutions. www.sgcib.com