



CORPORATE &
INVESTMENT BANKING

Press Release

21 April 2005

SG CORPORATE & INVESTMENT BANKING APPOINTS PHILIPPE DE VULPIAN AS MANAGING DIRECTOR IN THE M&A TEAM

SG Corporate & Investment Banking (SG CIB) announces the appointment of **Philippe de Vulpian** as Managing Director of the Utilities and Chemicals sectors in the M&A team in France. Based in Paris, he will report to Jacques Bitton, head of M&A, France.

Philippe, 40 years of age, has spent the majority of his professional career working in M&A. He began his career in 1993 at JP Morgan in Paris in Corporate Finance where he worked in financing and advisory for clients such as Alcatel, Legrand, Lyonnaise des Eaux, Schneider and Thomson. In 1997, he was appointed head of the Utilities sector for the department in London. There he led transactions for the Energy and Utilities sectors such as for EDF, Electrabel, GDF, Technip and Total. In 2002, he was appointed as Managing Director and took additional responsibility in the Chemicals sector. In his latest capacity, he advised clients such as DSM and Yara as well as financial sponsors such as Bain Capital, Blackstone and Permira.

Jacques Bitton said, 'Philippe de Vulpian's experience in the Utilities and Chemicals sectors will allow SG CIB to continue to develop its capability in these two key sectors for the bank.'

Philippe is a graduate of ESCP and INSEAD.

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NOTE TO EDITORS

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