

London, 11 December 2009

Société Générale Corporate & Investment Banking strengthens its investment banking capabilities

Société Générale Corporate & Investment Banking strengthens its client orientation and investment banking capabilities with new senior bankers appointed within its Coverage & Investment Banking division.

Senior bankers are the bank's trusted advisors focusing on a selected group of clients, to whom they deliver the whole range of the bank's products and solutions. They are in charge of the bank's global client relationships, developing strategic advisory and providing tailor-made solutions.

For financial institutions:

- In Paris, **Dominique P. Favillier** has joined Société Générale Corporate & Investment Banking from Bear Stearns where he was in charge of developing the Southern Europe franchise, to cover French and Belgian banks; **Brigitte Richard-Hidden**, formerly in charge of the senior coverage of the Corporate clients, will be in charge of French insurance companies, and **François Potier**, formerly Senior Banker dedicated to hedge fund clients, will cover a portfolio of Swiss banks and insurance companies, as well as hedge funds and sovereign funds.
- In London, **Rolf Petermann** has joined Société Générale Corporate & Investment Banking from Dresdner Kleinwort where he was Co-Head of the European financial institutions group. He will be Senior Banker and Head of the German and Austrian financial institutions' coverage team.
- In Madrid, **Jose Enrique Concejo** has joined Société Générale Corporate & Investment Banking from Aguirre Newman where he was Head of the Corporate Finance department, to cover Spanish and Portuguese banks.
- In New-York, **Thomas Mann**, formerly Managing Director and Head of the Financial Institutions Group at Société Générale Corporate & Investment Banking, and **Alfred Capra**, formerly Managing Director dedicated to the firm's U.S. insurance clients at Société Générale Corporate & Investment Banking, will be in charge of a portfolio of American financial institutions.

For corporates:

- In London, **Vitchoslava Baranicka**, formerly Managing Director responsible for developing the Bank's relationships with the national oil and gas companies, will be in charge of clients in the energy sector in Russia and Central Asia; and **Dania Seigle**, formerly Managing Director in charge of coverage for several key oil and gas clients in the energy and environmental group, will be in charge of corporates, British corporates in particular, in the energy sector.
- In Houston, **Elizabeth Hunter**, formerly Senior Relationship Manager dedicated to clients in the oil & gas industry and Head of Société Générale Corporate and

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SOCIETE GENERALE
A French corporation with share
capital of EUR 981,064,137
552 120 222 RCS PARIS

- Investment Banking's office, will cover a portfolio of energy clients for the Americas.
- In New York, **James Nangle**, formerly Head of the Corporate Group for Société Générale Corporate & Investment Banking in the Americas, and **William Connolly**, formerly Senior Relationship Manager dedicated to corporates, will be in charge of American corporate clients.
- In Chicago, **Joe Moreno**, formerly Senior Relationship Manager dedicated to corporates, will also cover a portfolio of corporate clients for the Americas.

They report to Thierry Aulagnon, Head of the Coverage and Investment Banking Division, and locally to the Chief Country Officer.

These appointments take place in the context of the plan announced by the bank this year to strengthen its senior bankers and M&A specialist teams, in order to develop its investment banking activities with its clients.

Biographies

Alfred Capra

Alfred M. Capra joined Société Générale Corporate & Investment Banking Financial Institutions Group in 2006 as a Managing Director dedicated to the firm's U.S. insurance clients. He started his career in 1990 at Salomon Brothers, and in 1992 became a sell-side equity research analyst following the insurance sector. Over the next 13-plus years he followed the insurance industry as a sell-side analyst at several investment banking firms, most recently at Oppenheimer & Co, Inc. During Alfred Capra's tenure as an analyst, he was recognized by StarMine as a top-ranked stock-picker and was also a member of the Salomon Brothers' life insurance research team which achieved top-rankings by Institutional Investor Magazine. He holds a B.S. in Financial Management, and an MBA with a focus in Banking and Finance.

Jose Enrique Concejo

Before joining Société Générale Corporate & Investment Banking, Jose Enrique Concejo worked at Aguirre Newman as Head of the Corporate Finance department. Prior to this, Jose Enrique carried out a large part of his career with UBS Investment Bank, starting as an Analyst in the chemicals team, before becoming an Associate Director and then Director on the equity capital markets, and latterly as Head of coverage for Financial Institutions in Spain and Portugal.

José Enrique Concejo holds a Law and Business Administration degree from Icade. He also earned a Master degree from the Lauder Institute (Pennsylvania University) and an MBA from the Wharton Business School (Pennsylvania University). José Enrique Concejo is a Chartered Financial Analyst (CFA).

William Connolly

William Connolly joined Société Générale Corporate & Investment Banking in 1998 as Managing Director following a diverse portfolio of large multinational corporate clients. Prior to joining Société Générale, he spent 18 years at J.P. Morgan, including four years in their Paris office in the mid-1980s where he was the firm's investment banker to large French multinationals. When J.P. Morgan was granted underwriting powers in 1987 William returned to New York to help build their new investment banking business in the U.S. In 1995 he moved to ABN AMRO in New York with several other Morgan alumni to build an investment banking business.

William Connolly is a graduate of Harvard University.

Dominique P. Favillier

Prior to joining Société Générale Corporate & Investment Banking, Dominique P. Favillier acted as Advisor to the Belgium Government on the restructuring and recapitalization of Fortis and Dexia.

Dominique Favillier started his career in 1982 at Caisse Centrale des Banques Populaires in Paris. Then, he held various positions in capital raising or financing activities in Paris and London, for CEPME, Chase Investment Bank, Swiss Bank Corporation and TMI. In 1998 Dominique joined ABN AMRO to become Global Head of the banking and public sector franchise within the financial institution division. In 2006, he moved to Bear Stearns International as Senior Managing Director in charge of developing the Southern Europe franchise.

Dominique Favillier holds a Master in Economy (Banking and Finance) and he is graduated from ISG.

Elizabeth Hunter

Elizabeth Hunter joined Société Générale Corporate & Investment Banking in 1996 as a Relationship Manager in the Houston Agency principally dedicated to clients in the oil and gas industry, before being named Head of the Houston Agency in 2008. She started her career in 1979 with First City National Bank of Houston in Houston, and worked in client management positions not only with First City in Houston but also in Fort Worth, Texas. She also worked with the First National Bank of Boston (in Boston and Mexico City), ABN AMRO (in Houston), and Bank One (also in Houston), all primarily with oil and gas clients.

Elizabeth Hunter graduated from the University of Kentucky Honors Program and holds a Master of Business Administration (Executive Program) from the University of Houston.

Thomas Mann

Thomas Mann joined Société Générale Corporate & Investment Banking in 2005 as Managing Director and Head of the Financial Institutions Group. Before, he was a co-founding Managing Principal of Constellation Financial Management since 1993, and became Managing Director when the company was acquired by Société Générale. Previously, he served 5 years as Vice President and Chief Strategist of both the Equitable Parent Holding Company and the Investment Holding Company. Thomas Mann was also affiliated with Sperry Corporation (1983-1986). He spent the first eleven years of his career at Chase Bank, in particular as Division Executive of the quantitatively based Financial Advisory Services Group.

Thomas Mann is a Chartered Financial Analyst, possesses an MBA from New York University and completed the

Advanced Management Program at Harvard Business School.

Joe Moreno

Joe Moreno joined Société Générale Corporate & Investment Banking in 1996 as a Vice President for a diverse portfolio of large multinational corporate clients. Prior to joining Société Générale Corporate & Investment Banking, he spent 10 years at Bank of Tokyo/Mitsubishi (1986-1996), marketing corporate finance and investment banking products to Fortune 500 clientele and worked for JP Morgan Chase, holding a variety of positions responsible for corporate client management following Midwest companies from 1981 to 1986. Joe Moreno holds a Master of Management in Finance from the J.L. Kellogg Graduate School of Management at Northwestern University and a Bachelor of Science in Finance from the University of Illinois.

James Nangle

James Nangle was previously head of the Corporate Group for Société Générale Corporate & Investment Banking in the Americas. Prior to his appointment to this position in 2007, he was responsible for managing a portfolio of U.S. clients worldwide. Between 1993 and 1998 he was Group Manager of Société Générale Corporate & Investment Banking's East Coast Region, responsible for the bank's business with its corporate customers in the eastern United States. Jim joined Société Générale Corporate & Investment Banking in 1992 as Vice President and Manager of the San Francisco Representative Office. Before coming to Société Générale Corporate & Investment Banking, he was with Chase Manhattan from 1973 to 1992, holding a number of varied positions on both the East and West Coasts. James Nangle holds a Bachelors of Business Administration from St. Bonaventure University.

Rolf Petermann

Before joining Société Générale Corporate & Investment Banking, Rolf Petermann was Managing Director and European Co-Head of the Financial Institutions Group at Dresdner Kleinwort. Rolf started his career in 1994 at Salomon Brothers in London and New York, and then spent 12 years at Lehman Brothers in Client Coverage, Mergers & Acquisitions, Debt Capital Markets and Equity Capital Markets in London, Frankfurt and New York. Rolf left Lehman Brothers in 2007 and latterly held the position of Managing Director covering German-speaking financial institutions and Head of the German-speaking Real Estate Investment Banking team.

Rolf Petermann holds a BSc of Monetary Economics from the London School of Economics & Political Science.

François Potier

François Potier joined Société Générale Corporate & Investment Banking in 2007 as Senior Banker dedicated to hedge fund clients. He started his career in 1987 at Banque Indosuez in New York in interest rate derivatives activities. He then moved to UBS Group and has held several positions since 1990, mainly in equity, derivatives and in coverage. Most recently, he was Managing Director, Equity Capital Markets and Co-Head of the European Corporate Solution Group.

François Potier graduated from Polytechnique and Ecole Nationale Supérieure de Télécoms, Paris, and holds a Master of Science from New York University.

Brigitte Richard-Hidden

Brigitte Richard-Hidden joined Société Générale Corporate & Investment Banking in 1996, as Managing Director in the Equity Capital Markets department; and had been in charge, since October 2008, of the senior coverage of corporate clients. She started her career in 1984 at CCF, as financial analyst to begin with, and then as senior originator in Equity Capital Markets.

Brigitte Richard-Hidden graduated from Ecole Nationale des Ponts et Chaussées and is a SFAF member (French society of financial analysts).

Dania Seigle

Dania Seigle joined Société Générale Corporate & Investment Banking in New York in 1994. During these almost 15 years, she has been in various positions including structured trade finance, Country head of Argentina (where she opened and managed the investment banking office), Chile and Peru and several coverage positions. Her latest position within Société Générale Corporate & Investment Banking was Managing Director in charge of coverage for several key oil and gas and oil services clients in the energy and environmental group in London. Prior to joining the bank, she held positions at Citibank (3 years) and First Chicago (12 years).

Dania Seigle holds a BA in French and Political Science from Rutgers College at State University of New Jersey.

Vitchoslava Tacheva Baranicka

Vitchoslava Tacheva Baranicka has over 14 years experience in the commodity finance and trading sector. She joined Société Générale Corporate & Investment Banking's Structured Commodity Finance Group in 1998, bringing her knowledge of the Eastern European, Russian and CIS markets that she had developed as a commodity trader. In 2002, she became responsible for developing the bank's relationships with the national oil and gas companies and for business development in the oil & gas sector in Central Asia, Russia and Eastern Europe.

Vitchoslava Tacheva Baranicka graduated from European Business School in Paris and has a DEA Degree from EHESS in Paris.

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Société Générale

Société Générale is one of the largest financial services groups in the euro-zone. The Group employs 163,000 people worldwide in three key businesses:

- **Retail Banking & Financial Services:** Société Générale serves more than 30 million individual customers worldwide.
- **Global Investment Management & Services:** Société Générale is one of the largest banks in the euro-zone in terms of assets under custody (EUR 3 073 billion, September 2009) and under management (EUR 348 billion, September 2009).
- **Corporate & Investment Banking:** Société Générale tailors solutions for its clients across sectors by capitalising on its worldwide expertise in investment banking, global finance, and global markets.

Société Générale is included in the socially-responsible investment indexes: FTSE4Good and ASPI.

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Société Générale Corporate & Investment Banking

At the core of Société Générale's universal banking business model, the Corporate & Investment Bank is a well-diversified and leading player with 12 000 professionals present in over 40 countries across Europe, the Americas and Asia-Pacific.

Standing by its clients across sectors, the Corporate & Investment Bank tailors solutions for them by capitalising on its worldwide expertise in **investment banking, global finance, and global markets.**

- **For Corporates, Financial Institutions and public sector:** providing a global advisory approach (M&A, debt, equity transaction, capital structure, and asset & liability management), as well as quality capital raising solutions across the debt and equity spectrum, optimised financing and expert risk management responses notably in the realm of foreign exchange and rates derivatives.
- **For investors:** offering reliable and sound investment opportunities and risk management solutions through its integrated global markets platform delivering seamless access to markets (equity, rates, credit, currencies, commodities and derivatives), as well as advice and solid financial engineering, quality of execution and forward-looking research across asset classes.

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