

# Press release

May 18th 2006

# **Excellent first quarter 2006**

Strong organic growth: revenues up +18.2%\* vs. Q1 05

Very low cost/income ratio: 59.1%

Very low cost of risk: 25 bp

Group net income: EUR 1,471m (+20.0% vs. Q1 05)

Group ROE after tax: 30.2%

Tier One ratio at 31/03/06: 7.7%

In EUR million	Q1 06	Q1 05	Change
Net banking income	5,775	4,749	+21.6%
On a like-for-like basis*			+18.2%
Operating expenses	-3,412	-2,985	+14.3%
On a like-for-like basis*			+11.3%
Gross operating income	2,363	1,764	+34.0%
On a like-for-like basis*			+29.6%
Operating income	2,201	1,691	+30.2%
On a like-for-like basis*			+25.4%
Net income	1,471	1,226	+20.0%

	Q1 06	Q1 05
Group ROE after tax	30.2%	29.8%
Business line ROE after tax	35.1%	33.1%

When adjusted for changes in Group structure and at constant exchange rates.

PRESS RELATIONS SOCIETE GENERALE

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A French corporation with share capital of EUR 542,860,226,25 552 120 222 RCS PARIS

At its meeting of May 17th 2006, the Board of Directors of Société Générale approved the results for the first quarter of 2006. The Group maintained sustained, profitable organic growth underpinned by its targeted acquisition policy. The French Networks recorded strong results, the Group's growth drivers (Retail Banking outside France, Financial Services, Global Investment Management and Services) maintained their momentum and Corporate and Investment Banking turned in an exceptional performance.

#### 1. GROUP CONSOLIDATED RESULTS

The first quarter of 2006 was marked by an economic and financial environment which was very favourable for the Group's businesses: the United States saw sustained levels of economic activity and the European economy recovered; the dollar was relatively stable, but oil prices reached record highs; long-term interest rates began to rise in Europe; equity markets were bullish with a high volume of financial transactions by European corporations, notably in the equity capital markets. The credit risk environment remained very favourable.

Against this backdrop, the Group delivered an excellent performance. Gross operating income stood at EUR 2,363 million for the quarter, up 29.6%\* on Q1 05, while net income rose by 20.0% to EUR 1,471 million.

#### **Net banking income**

As a result of strong organic growth in activity, net banking income for the quarter rose sharply by 18.2%\* on Q1 05 (+21.6% in absolute terms) to EUR 5,775 million. The Group's businesses and growth drivers (Retail Banking outside France, Financial Services, Global Investment Management and Services) all recorded a significant rise in revenues. The French Networks put in a strong performance, while the Corporate and Investment Banking division posted an exceptional first quarter, fully exploiting a favourable environment.

## **Operating expenses**

Operating expenses grew at a much slower pace than revenues, rising by +11.3%\* on Q1 05. This reflects a combination of investment in organic growth, tight cost control and a rise in performance-linked pay due to strong business performances.

The Group made further gains in operating efficiency, reducing its cost/income ratio to a low of 59.1% in Q1 06, versus 62.9% in Q1 05.

#### Operating income

Gross operating income for the quarter rose by a substantial 29.6%\* on Q1 05, reaching a total of EUR 2,363 million.

For the tenth quarter in a row, the Group's net allocation to provisions stood at a very low level (25 bp of risk-weighted assets), due to both a continued favourable credit environment and factors specific to the Group: a policy of diversification of the business mix, improved risk management techniques and hedging of risk exposure. For the eighth quarter in a row, Corporate and Investment Banking booked a net write-back of provisions, in the amount of EUR 19 million for the first quarter; this was

<sup>\*</sup> When adjusted for changes in Group structure and at constant exchange rates

due to the fact that few new loans required provisioning, the Group was able to reverse specific provisions following the sale or repayment of certain loans, while sector-based provisions increased.

The Group's operating income for the quarter increased by 25.4%\* on Q1 05 (+30.2% in absolute terms) to EUR 2,201 million.

### Net income

Net income after tax (the Group's effective tax rate was 28.6%) and minority interests grew by 20.0% on Q1 05, amounting to EUR 1,471 million. Group ROE after tax also rose to a high 30.2%, compared to 29.8% in Q1 05.

#### 2. CAPITAL BASE

At March 31st 2006, Group shareholders' equity amounted to EUR 25.1 billion<sup>1</sup> and book value per share to EUR 59.4, including EUR 4.5 per share of unrealised capital gains. Risk-weighted assets were pushed up by 16%\* (+19% in absolute terms) between March 31st 2005 and March 31st 2006 and were up less than NBI, reflecting strong organic growth, notably in Corporate and Investment Banking and the French Networks. At March 31st 2006, the Group's Tier one ratio stood at 7.7%; this figure does not include the impact, estimated at approximately -65 basis points, of the acquisitions of the Croatian retail bank, Splitska Banka, and of Unicredit's securities services business, announced at the beginning of the year, but not yet consolidated.

In accordance with its share buyback policy, the Group bought back 1.1 million shares in the first quarter of 2006. At March 31st 2006, Société Générale held 26.5 million of its own shares, excluding those held for trading purposes (i.e. 6.1% of its capital).

The Group is rated Aa2 by Moody's, AA- (with a positive outlook) by S&P. On May 12<sup>th</sup> 2006, Fitch upgraded the Group's rating from AA- to AA with a stable outlook, emphasising the improvement in the Group's results over the past 3 years and its capacity to generate steady growth while maintaining high capital ratios. Société Générale is one of the best-rated banking groups.

This figure includes (i) EUR 1 billion from the issue of deeply subordinated notes in January 2005, and (ii) EUR 1.8 billion of unrealised capital gains.

#### **French Networks**

In EUR million	Q1 06	Q1 05	Change
Net banking income	1,668	1,520	+9.7% <sup>(a)</sup>
Operating expenses	-1,108	-1,065	+4.0%
Gross operating income	560	455	+23.1%
Net allocation to provisions	-61	-68	-10.3%
Operating income	499	387	+28.9%
Net income	316	240	+31.7%

	Q1 06	Q1 05
ROE after tax	23.0%	19.8%

(a) +9.4% excluding impact of changes in PEL/CEL provisions

The business climate in France continued to show a contrasting pattern regarding retail banking activities. Three factors remained stable: sluggish economic growth, buoyant equity markets and stiff competition. The rise in market rates was confirmed after the historical low reached in September 2005. The housing market continued to grow in volume terms, but at a slower pace. Finally, higher taxation on PEL/CEL housing savings accounts prompted clients to switch their assets to other investment vehicles.

Against this backdrop, sales activity in the **Société Générale and Crédit du Nord networks** remained buoyant, as in the fourth quarter of 2005, with increases both in the customer base and in the number of products and services per customer.

The number of personal current accounts increased by 3.3% year-on-year (+38,300 on a net basis for the quarter). EUR 4 billion in housing loans were issued (+19% on Q1 05). Savings inflows into life insurance products (31% of which were invested in unit-linked policies) were underpinned by the transfer of amounts hitherto invested in older generation housing savings accounts, but the increase in inflows (up 43% on Q1 05 at EUR 3.3 billion) was well above the market average.

The business customer market displayed a similar trend: outstanding investment loans increased by over 12% compared to Q1 05.

**From a financial perspective**, the two networks<sup>1</sup> posted a sharp increase in consolidated net banking income over the quarter (+9.7% on Q1 05) to stand at EUR 1,668 million. The impact of IAS 32&39 makes net income artificially volatile; after adjustments to the provision for PEL/CEL housing savings accounts (provision write-back in an amount of EUR 30 million in Q1 06; EUR 23 million write-back in Q1 05) in order to accurately assess the performance of the division, the increase between Q1 05 and Q1 06 stood at 9.4%.

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The revenue of the Société Générale Network does not include that of the Private Banking business in France, which is booked under the Global Investment Management & Services division.

Excluding the impact of the provision for PEL/CEL housing savings accounts, net interest income was up +6.9% on Q1 05 (+7.5% including the impact of the provision for housing savings accounts). The positive impact on volume due to the strong increase in average outstanding sight deposits (+10.4%) and average outstanding loans (+12.3%) more than offset both reduced margins on deposits and the usual squeeze on lending margins during a rise in market rates, due to the lag in adjusting lending terms to clients.

Fee and commission income rose 12.8% on Q1 05. This performance was mainly attributable to sharp growth in financial commissions (+30.9%), due to a sharp increase in stock market orders (+65.6% on Q1 05) and record net inflows in life insurance products. Growth in service commissions was slower (+6.5%). The positive effects of strong business volumes were counter-balanced by a modest price effect, as both networks kept a close eye on their price competitiveness, which was highlighted by the financial press in early April<sup>1</sup>.

Operating expenses edged up by a moderate +4.0% on Q1 05, well below the increase in revenue.

The division's cost/income ratio for the quarter stood at 67.6%, down sharply from 71.1% a year earlier (excluding the impact of the provision for housing savings accounts).

The net cost of risk remained stable at 26 bp of risk-weighted assets, versus 28 basis points in Q1 05. This low level is attributable to the quality of the customer base in a favourable lending environment.

Net income for the French Networks amounted to EUR 316 million for the quarter, up 31.7% on Q1 05. ROE after tax for the quarter was 23.0% (21.6% excluding the impact of the provision for housing savings accounts) versus 19.8% in Q1 05 (18.5% excluding the impact of the provision for housing savings accounts).

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Source: *Le Particulier*, April 2006, with the following comment for the Société Générale brand: "The cheapest traditional bank – full on-line services free of charge".

#### **Retail Banking outside France**

In EUR million	Q1 06	Q1 05	Change
Net banking income	641	541	+18.5%
On a like-for-like basis			+13.5%
Operating expenses	-378	-327	+15.6%
On a like-for-like basis			+12.4%
Gross operating income	263	214	+22.9%
On a like-for-like basis			+15.0%
Net allocation to provisions	-48	-28	+71.4%
Operating income	215	186	+15.6%
On a like-for-like basis			+2.6%
Net income	111	94	+18.1%

	Q1 06	Q1 05
ROE after tax	40.3%	43.0%

Retail Banking outside France turned in exceptional performance as one of the Group's growth drivers.

The division's quarterly results reflected its robust sales performance: the number of individual customers has increased by 621,000 since end March 2005 (+11.6% at constant structure). Outstanding deposits and loans across all segments were up by 17%\* and 24%\* respectively; this trend was recorded in both of the main markets: +22%\* and +20%\* for business customers, +12%\* and +33%\* for individual customers.

The division continued to strengthen its existing sales platform. Over one year, at constant structure, 266 net branch openings were completed, mainly in Romania, the Czech Republic, Serbia, Russia, Egypt and Morocco. Similarly, the overall headcount increased year-on-year at constant structure by 2,420 employees, with the majority of the new hires in sales. At end-March 2006, the division's overall headcount stood at almost 31,000 employees spread across 1,800 branches.

The business continued to expand its platforms via acquisitions: in April the Group announced the takeover of Splitska Banka in Croatia<sup>1</sup>. This universal bank has the fourth largest branch network in the country, with significant market share on the Dalmatian coast, a fast-growing region. This strengthens the Group's position as one of the leading players in Central and South-East Europe.

The division's contribution to Group results is increasing steadily: revenues for the quarter were up 13.5%\* on Q1 05 <sup>2</sup> (+18.5% in absolute terms).

Operating expenses increased by 12.4%\*, reflecting continued investments in growth and productivity: excluding development costs, this increase would have been 6.6%\*.

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To be consolidated in the income statement in Q3 06

Structure effects: integration of DeltaCredit (Russia) and SGBGE (Equatorial Guinea) in Q1 06. SGBL (Lebanon) consolidated using the equity method in Q1 06 (previously fully consolidated). Integration of MIBank (Egypt) in Q4 05.

Gross operating income thus rose by 15.0%\* and the cost/income ratio for the quarter improved to 59.0%, versus 60.4% in Q1 05.

The net allocation to provisions stood at EUR 48 million for the quarter (i.e. 67 bp of risk-weighted assets), as the cost of risk was close to a more normal level.

Net income for the third quarter increased by 18.1% on Q1 05.

ROE after tax stood at a high 40.3% in Q1 06.

#### **Financial Services**

In EUR million	Q1 06	Q1 05	Change
Net banking income	592	484	+22.3%
On a like-for-like basis			+11.6%
Operating expenses	-326	-278	+17.3%
On a like-for-like basis			+6.3%
Gross operating income	266	206	+29.1%
On a like-for-like basis			+18.7%
Net allocation to provisions	-66	-38	+73.7%
Operating income	200	168	+19.0%
On a like-for-like basis			+12.6%
Net income	128	106	+20.8%

	Q1 06	Q1 05
ROE after tax	16.2%	16.0%

The Financial Services division comprises two main businesses: Specialised Financing and Life Insurance.

Alongside Retail Banking outside France, **Specialised Financing** is one of the Group's main development priorities. It comprises four business lines: consumer credit in the individual customer segment and, in the business customer segment, vendor and equipment finance, operational vehicle leasing and fleet management and IT asset leasing and management.

The overseas acquisitions of the past few years and the related investments in organic growth continued to produce results, both in terms of revenue generation and policy subscription, due to a more favourable economic environment than in France. In the last quarter, 72% of NBI was generated overseas (versus 66% in Q1 05); 52% of revenue was generated by consumer credit, versus 48% through financing and services to business customers.

New loan issuance in **consumer credit** was up by 20% on Q1 05 at constant structure, including an 11.1% increase on Q1 05 in France<sup>1</sup> and +27.7% overseas, with exceptional performances in Russia, Italy and Morocco. Outstanding loans were up 18% at constant structure.

The division continued its expansion strategy over the quarter with the announcement of several acquisitions:

- The acquisition of SKT Bank will enable the rapid expansion of the Group's consumer credit and car financing business in Russia
- The acquisition of Banco Pecúnia in Brazil will enable the Group to continue to develop its financial services strategy in a country with high growth potential, in which ALD Automotive is already present.
- The acquisition of Chrofin, a Greek company specialising in car financing through dealerships and operational vehicle leasing, is part of the development strategy for Specialised Financial Services in Greece.

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Excluding loan issuance by the French Networks.

**SG Equipment Finance**, the European leader in vendor and equipment finance, saw an 18.6% rise in new lending (excluding factoring and at constant structure). Growth in new business was underpinned by a recovery in France (up 9%) and strong growth momentum in Scandinavia, Switzerland and Australia. Transport and manufacturing equipment were the best-performing sectors.

In operational vehicle leasing and fleet management, **ALD Automotive** continued to expand its fleet under management at a healthy pace (+10% on Q1 05, at constant structure), reaching a total of 608,000 vehicles at end-March 2006. ALD Automotive ranks second in Europe in terms of vehicles under management. In the last quarter the Group announced an agreement for the acquisition of Chrofin in Greece and acquired 100% of the capital of First Lease in Ukraine. Moreover, a new subsidiary launched its operations in Lithuania.

Overall revenues in **Specialised Financing** rose 15.3%\* on Q1 05 (+25.9% in absolute terms). Operating expenses rose less (+12.7%\* and +24.2% respectively). GOI was up 19.3%\* on Q1 05 (+28.5% in absolute terms). The increase in the net allocation to provisions was to a large extent due to the integration of new activities (EUR +18 million) and a product mix effect. ROE after tax for the quarter was 16.8%.

The **Life insurance** business was underpinned by a record performance by Société Générale's French Networks: gross inflows were up sharply by 52%, with unit-linked policies attracting 31% of this new money. Total revenue for the quarter was up 8.4%\* on Q1 05, while the level of financial reserves was maintained.

Overall, the **Financial Services division** saw operating income climb 12.6%\* in the first quarter. ROE after tax stood at 16.2%, versus 16.0% in Q1 05.

In EUR million	Q1 06	Q1 05	Change
Net banking income	769	602	+27.7%
On a like-for-like basis			+22.5%
Operating expenses	-523	-415	+26.0%
On a like-for-like basis			+19.6%
Operating income	243	187	+29.9%
On a like-for-like basis			+27.2%
Net income	164	127	+29.1%
o.w. Asset Management	91	75	+21.3%
Private Banking	46	32	+43.8%
SG SS & Online Savings	27	20	+35.0%

In EUR billion	Q1 06	Q1 05
Net inflows over the period	14.8	5.5
AuM at end of period	402	326

Global Investment Management and Services comprises asset management (Société Générale Asset Management), private banking (SG Private Banking), Société Générale Securities Services (SG SS) and online savings (Boursorama).

The Global Investment Management and Services arm is one of the Group's main development priorities.

Organic growth was particularly strong in the first quarter of 2006 across all divisions. Net inflows at Société Générale Asset Management (SG AM) and SG Private Banking stood at a very high level (EUR 14.8 billion for the quarter, versus EUR 5.5 billion in inflows in Q1 05) and outstanding assets under management stood at EUR 402 billion<sup>1</sup> at end-March 2006. Including outstanding assets managed by Lyxor AM<sup>2</sup> in an amount of EUR 55 billion, assets under management stood at EUR 457 billion. Assets under custody on behalf of institutional investors recorded a 28.9% increase vear-onyear to stand at EUR 1,521 billion<sup>3</sup> at end-March 2006. Moreover Fimat increased its global market share on the main markets of which it is a member, to 5.8% in Q1 06, versus 5.0% in Q1 05.

The division delivered a strong financial performance: operating income grew by 27.2%\* on Q1 05 (+29.9% in absolute terms), while the C/I ratio fell to 68.0% (versus 68.9% in Q1 05). Net income amounted to EUR 164 million, up by 29.1%.

This amount does not include the securities business acquired from Unicredit, which will be consolidated in Q3 06.

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This figure does not include some EUR 94bn of assets held by customers of the French Networks (investable assets exceeding EUR 150,000) or assets managed by Lyxor AM, whose results are consolidated in the Equity & Advisory business line (EUR 55bn at March 31st 2006).

Whose results are consolidated in the Equity & Advisory business line.

## **Asset Management**

Société Générale Asset Management (SG AM) has a complete, high quality offering and its capacity for innovation is recognised by the market. In March 2006, SG AM Alternative Investments was designated "Institutional Firm of the Year 2005" by InvestHedge.

This offering enabled SG AM to post strong a sales performance, with net inflows of EUR 12.4 billion (15% of assets under management on an annualised basis). This performance is mainly attributable to strong inflows into alternative investment products, which accounted for 40% of total inflows in the last quarter. At the end of March 2006, SG AM managed a total of EUR 338.8 billion, up from EUR 275.1 billion one year earlier. This reasserts the Group's position as the fourth largest bank-owned asset manager in the euro zone.

Net banking income for the quarter was up sharply by 19.4%\* on Q1 05; after restatement for exceptional items<sup>1</sup>, the increase was even higher (35%\*). The interest margin was stable at 40 basis points.

The increase in operating expenses (+20.0%\* on Q1 05) was largely attributable to higher performance-linked pay and ongoing investments to secure future growth.

As a result, gross operating income for the quarter rose by 18.6%\* on Q1 05.

## **Private Banking**

SG Private Banking continued to expand rapidly. Total net inflows stood at EUR 2.4 billion (16% of assets under management on an annualised basis), versus EUR 1.5 billion in Q1 05, with all platforms contributing to this excellent performance. Total assets under management amounted to EUR 63.0 billion at end-March 2006, compared with EUR 51.3 billion a year earlier.

The business line recorded a 28.1%\* rise in net banking income on Q1 05, as gross margins remained at a high level of 107 basis points for the quarter, up on Q1 05 (102 basis points).

Operating expenses were up 17.2%\* on Q1 05, including +9.8%\* due to recruitment and ongoing investment in sales and infrastructure.

The cost/income ratio thus recorded a sharp fall to 62.2% in Q1 06, versus 67.7% in Q1 05.

Operating income for the quarter recorded a sharp 46.3%\* increase on Q1 05.

## Société Générale Securities Services (SG SS) and Online Savings (Boursorama)

The market environment remained generally favourable over the quarter, providing a significant boost for SG SS sales volumes.

**FIMAT** confirmed its excellent positioning, strengthening its share of the global market<sup>2</sup> (5.8% in execution and clearing of derivative products for the quarter, versus 5.0% in Q1 05). FIMAT also announced the acquisition of Cube Financial the broker, thus strengthening its execution and clearing services on the London futures and options markets.

Including an exceptional commission in an amount of EUR 38 million booked in Q1 05, representing the last year of a pluri-annual distribution agreement.

Of the main markets of which FIMAT is a member. Excluding Cube Financial, which will be integrated in Q3 06

The **Global Custodian subdivision** saw a 28.9% increase for the year in assets under custody, to EUR 1,521 billion at end-March 2006, excluding the securities business acquired from Unicredit. In particular, the business line recorded growth in its fund administration business in Spain and Germany.

**Boursorama** confirmed its position as a major player in online brokerage and online savings in Europe. At constant structure, order executions for the quarter were up by 49% on Q1 05, and outstanding online savings posted a 71% rise between end-March 2005 and end-March 2006.

SG SS and Boursorama recorded a sharp 23.0%\* increase in net banking income for the quarter compared to Q1 05.

Operating expenses recorded a smaller increase (+20.4%\* on Q105), despite continued investments.

Operating income for the quarter was up sharply by +34.4%\* on Q1 05.

In EUR million	Q1 06	Q1 05	Change
Net banking income	1,957	1,550	+26.3%
On a like-for-like basis			+23.3%
Operating expenses	-1,066	-843	+26.5%
On a like-for-like basis			+23.5%
Gross operating income	891	707	+26.0%
On a like-for-like basis			+23.1%
Net allocation to provisions	19	47	NM
Operating income	910	754	+20.7%
On a like-for-like basis			+17.4%
Net income	643	498	+29.1%

	Q1 06	Q1 05
ROE after tax	54.2%	54.0%

In a very favourable environment, particularly for equity markets, the **Corporate and Investment Banking division** posted an exceptional performance in the first quarter. Revenues were up 23.3%\* on Q1 05, which represented a high base. The division recorded strong sales performance, with client-driven revenues up 20% on Q1 05 and an exceptional contribution from trading activities. These results were achieved through gradual, selective allocation of human resources and capital, while implementing a stringent risk management policy, particularly regarding market risk: average VaR remained moderate, at EUR 20.3 million for the quarter (versus EUR 19.8 million in Q1 05).

In **Corporate Banking and Fixed Income**, revenues were down slightly by 2.5%\* on Q1 05. This decline was due to the negative mark-to-market impact of credit derivatives used for hedging purposes, which was heightened by the increase in the Group's hedges between Q1 05 and Q1 06. The negative impact amounted to EUR -52 million on NBI versus EUR +15 million in Q1 05. Excluding this impact, Corporate Banking and Fixed Income revenues were up 5.6%\* compared to the high level posted in Q1 05. The fixed income business recorded strong activity in interest rate instruments and a sharp rise in commodity derivatives, underpinned by bullish markets. The structured finance business made a strong contribution for the quarter. The arm maintained its strategic focus on target clients.

The **Equity and Advisory** business delivered a record performance, with revenues reaching EUR 1,145 million in Q1 06 (+51.9%\* on Q1 05). Equity derivatives made an exceptional contribution for the quarter, both in client-driven and trading activities. Trading activities in particular benefited from extremely favourable market conditions. The Equity and Advisory business was underpinned by the rise in the secondary markets in Europe.

Operating expenses were up 23.5%\* for the year on Q1 05. This mainly reflects higher performance-linked pay due to the sharp rise in NBI and an increased headcount (almost 600 recruitments in 2005). The division pursued its policy of tight cost control together with targeted investment in line with its strategy of profitable growth, while stepping up its development in high growth segments (750 hirings planned in 2006).

The cost/income ratio thus came out at a low of 54.5% for the quarter, while gross operating income rose sharply by 23.1%\* on Q1 05.

The credit risk environment remained favourable, enabling the division to write back a net total of EUR 19 million over the quarter (write-back of EUR 47 million in Q1 05). Few new loans required provisioning as sector-based provisioning was strengthened, and the division was able to write back specific provisions thanks to an improvement in its counterparties' financial positions, or following the disposal or repayment of loans under the policy of active management of the credit portfolio.

The Corporate and Investment Banking division made a very high contribution to net income of EUR 643 million for the quarter, up 29.1% on Q1 05.

For the twelfth quarter running, the division posted after-tax profitability in excess of 30%: ROE after tax came out at 54.2% for Q1 06.

#### 6. CORPORATE CENTRE

The Corporate Centre recorded net income of EUR 109 million, versus EUR 161 million in Q1 05. This decline was notably due to two factors:

- Income from the equity portfolio amounted to EUR +132 million for the quarter, reflecting the continued reduction in this portfolio; however no significant capital gain was recorded in this portfolio in Q1 05. At March 31st 2006, the IFRS net book value of the industrial portfolio, excluding unrealised capital gains, stood at EUR 1.1 billion, representing market value of EUR 1.7 billion.
- Conversely, there was no net income from other assets, whereas EUR 158 million, mainly arising from the disposal of the Group's retail banking business in Argentina and its 20% stake in United Arab Bank, were booked to net income from other assets for the first quarter of 2005.

2006 financial communication calendar and events

May 30th 2006 Annual General Meeting

June 6th 2006 Ex-dividend and payment

August 3rd 2006 Publication of second quarter 2006 results

November 9th 2006 Publication of third quarter 2006 results

This document contains a number of forward-looking statements relating to the targets and strategies of the Société Générale Group.

These forecasts are based on a series of assumptions, both general and specific. As a result, there is a risk that these projections will not be met. Readers are therefore advised not to rely on these figures more than is justified as the Group's future results are liable to be affected by a number of factors and may therefore differ from current estimates.

Readers should take into account factors of uncertainty and risk when basing their investment decisions on information provided in this document.

## **SUPPLEMENTS**

CONSOLIDATED INCOME STATEMENT	First quarter								
(in millions of euros)	2006	2005	Chang	e Q1/Q1					
Net banking income	5,775	4,749	+21.6%	+18.2%(*)					
Operating expenses	(3,412)	(2,985)	+14.3%	+11.3%(*)					
Gross operating income	2,363	1,764	+34.0%	+29.6%(*)					
Net allocation to provisions	(162)	(73)	NM	NM					
Operating income	2,201	1,691	+30.2%	+25.4%(*)					
Net income from other assets	34	166	-79.5%						
Net income from companies accounted for by the equity method	10	5	NM						
Impairment losses on goodwill	0	0	NM						
Income tax	(639)	(507)	+26.0%						
Net income before minority interests	1,606	1,355	+18.5%	_					
Minority interests	(135)	(129)	+4.7%	•					
Net income	1,471	1,226	+20.0%						
Annualised Group ROE after tax (%)	30.2%	29.8%							
Tier-one ratio at end of period	7.7%	8.0%							

NET INCOME AFTER TAX BY CORE	First quarter							
BUSINESS (in millions of euros)	2006	2005	Change Q1/Q1					
Retail Banking & Financial Services	555	440	26.1%					
o.w. French Networks o.w. Retail Banking outside France o.w. Financial Services	316 111 128	240 94 106	31.7% 18.1% 20.8%					
Global Investment Management & Services	164	127	29.1%					
o.w. Asset Management o.w. Private Banking o.w. SG SS + Online Savings	91 46 27	75 32 20	21.3% 43.8% 35.0%					
Corporate & Investment Banking	643	498	29.1%					
o.w. Equity & Advisory o.w. Corporate Banking & Fixed Income	388 255	219 279	77.2% -8.6%					
CORE BUSINESSES	1,362	1,065	27.9%					
Corporate Centre	109	161	-32.3%					
GROUP	1,471	1,226	20.0%					

## **QUARTERLY RESULTS BY CORE BUSINESS**

	2004 - IFRS (excl. IAS 32 & 39 and IFRS 4)				(incl. I	2005 - AS 32 &	IFRS 39 and IF	RS 4)	2006 - IFRS (incl. IAS 32 & 39 and IFRS 4)				
(in millions of euros)	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
Retail Banking & Financial Services													
Net banking income	2,274	2,425	2,412	2,557	2.545	2,579	2,633	2,904	2,901				
Operating expenses		-1,596	-1,581	-1,679	-1,670	-1,685	-1,671	-1,807	-1,812				
Gross operating income	756	829	831	878	875	894	962	1,097	1,089				
Net allocation to provisions	-152	-154	-137	-146	-134	-143	-150	-187	-175				
Operating income	604	675	694	732	741	751	812	910	914				
Net income from other assets	17	-7	3	6	8	-1	0	0	9				
Net income from companies accounted for	2	2	1	0	1	2	1	-7	3				
by the equity method Income tax	-213	-231	-236	-255	-248	-250	-268	-304	-298				
Net income before minority interests	410	439	462	483	502	502	545	599	628				
Minority interests	-54	-58	-56	-50	-62	-64	-64	-62	-73				
Net income	356	381	406	433	440	438	481	537	555				
Average allocated capital ROE after tax	7,619 18.7%	7,885 19.3%	8,073 20.1%	8,293 20.9%	8,374 21.0%	8,692 20.2%	8,976 21.4%	9,365 22.9%	9,749 22.8%				
o.w. French Networks													
Net banking income	1,435	1,467	1,452	1,516	1,520	1,486	1,532	1,651	1,668				
Operating expenses	-1,009	-1,022	-1,001	-1,037	-1,065	-1,055	-1,035	-1,057	-1,108				
Gross operating income	426	445	451	479	455	431	497	594	560				
Net allocation to provisions	-71	-76	-69	-76	-68	-67	-64	-83	-61				
Operating income	355	369	382	403	387	364	433	511	499				
Net income from other assets	-3	-6	3	11	0	1	0	1	0				
Net income from companies accounted for by the equity method	1	0	0	1	0	1	0	0	0				
Income tax  Net income before minority interests	-123 230	-128 235	-134 251	-144 271	-135 252	-129 237	-151 282	-179 333	-170 329				
Minority interests	-12	-10	-11	-12	-12	-11	-11	-11	-13				
Net income	218	225	240	259	240	226	271	322	316				
Average allocated capital	4,649	4,747	4,812	4,871	4,854	5,013	5,147	5,321	5,493				
ROE after tax	18.8%	19.0%	20.0%	21.3%	19.8%	18.0%	21.1%	24.2%	23.0%				
o.w. Retail Banking outside France													
Net banking income	419	509	510	541	541	572	576	656	641				
Operating expenses	-258	-312	-312	-341	-327	-341	-349	-402	-378				
Gross operating income	161	197	198	200	214	231	227	254	263				
Net allocation to provisions	-44 117	-41 156	-36 162	-40 160	-28 186	-27 204	-29 198	-47 207	-48 215				
Operating income  Net income from other assets	20	-1	0	-4	8	-2	0	-1	9				
Net income from companies accounted for by the													
equity method	1	2	1	-1	1	1	1	1	2				
Income tax	-42	-49	-49	-50	-54	-57	-55	-58	-58				
Net income before minority interests	96	108	114	105	141	146	144	149	168				
Minority interests	-41	-46	-42	-36	-47	-50	-49	-48	-57				
Net income	<i>5</i> 5 676	<i>6</i> 2 803	<i>7</i> 2 836	<i>6</i> 9 888	94 875	<i>96</i> 919	95 967	101 1,074	<i>111</i> 1,103				
Average allocated capital ROE after tax	32.5%	30.9%	34.4%	31.1%	43.0%	41.8%	39.3%	37.6%	40.3%				
o.w. Financial Services													
Net banking income	420	449	450	500	484	521	525	597	592				
Operating expenses	-251	-262	-268	-301	-278	-289	-287	-348	-326				
Gross operating income	169	187	182	199	206	232	238	249	266				
Net allocation to provisions	-37	-37	-32	-30	-38	-49	-57	-57	-66				
Operating income	132	150	150	169	168	183	181	192	200				
Net income from other assets	0	0	0	-1	0	0	0	0	0				
Net income from companies accounted for by the equity method	0	0	0	0	0	0	0	-8	1				
Income tax	-48	-54	-53	-61	-59	-64	-62	-67	-70				
Net income before minority interests  Minority interests	84	96 -2	97	107	109 -3	119 -3	119	117	131 -3				
Minority interests  Net income	-1 83	-2 94	-3 94	-2 105	-3 106	-3 116	-4 115	-3 114	-3 128				
Average allocated capital	2,294	2,335	2,425	2,534	2,645	2,760	2,862	2,970	3,153				
ROE after tax	14.5%	16.1%	15.5%	16.6%	16.0%	16.8%	16.1%	15.4%	16.2%				

	(excl. l	FRS 4)	(incl. I	2005 - AS 32 &	IFRS 39 and IF	RS 4)	2006 - IFRS (incl. IAS 32 & 39 and IFRS 4)					
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Global Investment Management & Services	α.	۵_	40	٠.	Ψ.	۵_	40	Ψ.	Ψ.	α	43	Ψ.
Net banking income	545	551	541	628	602	608	640	734	769			
Operating expenses	-395	-400	-397	-446	-415	-435	-455	-547	-523			
Gross operating income  Net allocation to provisions	150 0	151 -5	1 <i>44</i> -6	182 4	187 0	173 -1	185 -1	187 -4	246 -3			
Operating income	150	146	138	186	187	172	184	183	243			
Net income from other assets	0	1	-2	3	0	0	0	0	0			
Net income from companies accounted for												
by the equity method	0	0	0	0	0	0	0	0	1			
Income tax	-45	-44	-43	-59	-58	-54	-56	-55	-75			
Net income before minority interests	105	103	93	130	129	118	128	128	169			
Minority interests	-10	-7	-12	-17	-2	-1	-2	-2	-5			
Net income Average allocated capital	<i>9</i> 5 718	<i>96</i> 806	<i>81</i> 858	113 809	127 825	117 932	126 948	126 936	<i>164</i> 1,039			
ROE after tax	52.9%	47.6%	37.8%	55.9%	61.6%	50.2%	53.2%	53.8%	63.1%			
NOE and tax	02.070	47.070	07.070	00.070	01.070	00.270	00.270	00.070	00.170			
o.w. Asset Management												
Net banking income	230	239	253	325	269	259	286	338	333			
Operating expenses	-149 <i>81</i>	-152 87	-157 96	-184 <i>141</i>	-154 115	-163 <i>9</i> 6	-178 <i>10</i> 8	-220 118	-193 <i>140</i>			
Gross operating income  Net allocation to provisions	0	0	96 -5	141 5	0	96	0	-2	140 0			
Operating income	81	87	91	146	115	96	108	116	140			
Net income from other assets	0	1	-1	-2	0	0	0	0	0			
Net income from companies accounted for by the	0	0	0	0	0	0	0	0	1			
equity method												
Income tax	-28	-30	-30	-49	-39	-33	-36	-39	-47			
Net income before minority interests	53	58	<i>60</i> -10	95	76	63	72	77	94			
Minority interests  Net income	-6 47	-6 <i>5</i> 2	-10 50	-13 <i>8</i> 2	-1 <i>7</i> 5	-1 62	0 72	-1 <i>7</i> 6	-3 91			
Average allocated capital	264	329	370	337	291	330	313	277	292			
ROE after tax	71.2%	63.2%	54.1%	97.3%	103.1%	75.2%	92.0%	109.7%	124.7%			
o.w. Private Banking												
Net banking income	122	114	109	118	127	129	135	149	164			
Operating expenses	-82	-82	-80	-90	-86	-90	-93	-107	-102			
Gross operating income	40	32	29	28	41	39	42	42	62			
Net allocation to provisions	0	-4	-2	-1	0	0	-1	0	-2			
Operating income	40	28	27	27	41	39	41	42	60			
Net income from other assets	0	0	-1	0	0	0	0	0	0			
Net income from companies accounted for by the	0	0	0	0	0	0	0	0	0			
equity method Income tax	-8	-5	-5	-5	-9	-9	-7	-8	-14			
Net income before minority interests	32	23	-3 21	-3 22	32	30	34	34	-14 46			
Minority interests	-2	-1	-2	-3	0	0	0	0	0			
Net income	30	22	19	19	32	30	34	34	46			
Average allocated capital	232	250	265	266	294	328	341	352	391			
ROE after tax	51.7%	35.2%	28.7%	28.6%	43.5%	36.6%	39.9%	38.6%	47.1%			
o.w. SG SS & Online Savings												
Net banking income	193	198	179	185	206	220	219	247	272			
Operating expenses	-164	-166	-160	-172	-175	-182	-184	-220	-228			
Gross operating income	29	32	19	13	31	38	35	27	44			
Net allocation to provisions	0	-1	1	0	0	-1	0	-2 25	-1 42			
Operating income  Net income from other assets	29 0	31 0	20 0	13 5	31 0	37 0	35 0	25 0	<i>4</i> 3 0			
Net income from other assets  Net income from companies accounted for by the												
equity method	0	0	0	0	0	0	0	0	0			
Income tax	-9	-9	-8	-5	-10	-12	-13	-8	-14			
Net income before minority interests	20	22	12	13	21	25	22	17	29			
Minority interests	-2 10	0	0	-1	-1 20	0	-2	-1 16	-2 27			
Net income  Average allocated capital	18 222	22 227	12 223	12 206	20 240	25 274	20 294	16 307	27 356			
ROE after tax	32.4%	38.8%	21.5%	23.3%	33.3%	36.5%	27.2%	20.8%	30.3%			
					0							

	(excl. l	(incl. l	2005 - AS 32 & 3	IFRS 39 and IF	RS 4)	2006 - IFRS (incl. IAS 32 & 39 and IFRS 4)						
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Corporate and Investment Banking	٠.	~_	α.σ	ζ.	٠.	Ψ.	α.σ	Ψ.	Ξ.	~~	40	٠.
Net banking income	1,178	1,110	1,208	1,231	1,550	1,233	1,496	1,418	1,957			
Operating expenses	-713 <i>4</i> 65	-687 <i>4</i> 23	-768 <i>440</i>	-756 <i>475</i>	-843 <i>707</i>	-784 <i>44</i> 9	-853 <i>64</i> 3	-840 <i>57</i> 8	-1,066 <i>891</i>			
Gross operating income  Net allocation to provisions	-48	34	36	39	47	22	32	44	19			
Operating income	417	457	476	514	754	471	675	622	910			
Net income from other assets	2	-1	2	13	0	0	1	-12	23			
Net income from companies accounted for	0	9	3	14	4	6	-5	17	6			
by the equity method												
Impairment losses on goodwill Income tax	-100	0 -111	0 -111	0 -125	0 -257	-13 -115	0 -170	0 -126	0 -293			
Net income before minority interests	319	354	370	416	501	349	501	501	646			
Minority interests	-2	-1	-2	-1	-3	-3	-3	-2	-3			
Net income	317	353	368	415	498	346	498	499	643			
Average allocated capital ROE after tax	3,524 36.0%	3,581 39.4%	3,620 40.7%	3,666 45.3%	3,686 54.0%	3,975 34.8%	4,362 45.7%	4,570 43.7%	4,747 54.2%			
o.w. Equity and Advisory												
Net banking income	440	517	560	512	740	643	694	477	1,145			
Operating expenses	-316	-329	-374	-336	-378	-379	-416	-361	-560			
Gross operating income	124	188	186 -2	176	362	264	278	116	<i>585</i> -1			
Net allocation to provisions  Operating income	-31 93	0 188	-2 184	-12 164	19 <i>381</i>	-2 262	-1 277	-3 113	-1 584			
Net income from other assets	0	-2	0	0	0	0	0	-1	0			
Net income from companies accounted for by the	-1	-1	0	1	0	0	0	0	1			
equity method									•			
Impairment losses on goodwill	0 -17	0 -46	-38	0 -49	-162	-13 -73	-70	0 14	0 -196			
Income tax  Net income before minority interests	-17 75	-46 139	-38 146	-49 116	219	-73 176	207	126	389			
Minority interests	0	0	0	0	0	0	0	0	-1			
Net income	75	139	146	116	219	176	207	126	388			
Average allocated capital	428	445	434	378	352	417	423	398	503			
ROE after tax	70.1%	124.9%	134.6%	122.8%	248.9%	168.8%	195.7%	126.6%	308.5%			
o.w. Corporate Banking and Fixed Income												
Net banking income	738 -397	593 -358	648 -394	719 -420	810 -465	590 -405	802 -437	941	812 -506			
Operating expenses Gross operating income	-397 341	-358 235	-394 254	-420 299	-465 345	-405 185	-437 365	-479 <i>4</i> 62	-506 306			
Net allocation to provisions	-17	34	38	51	28	24	33	47	20			
Operating income	324	269	292	350	373	209	398	509	326			
Net income from other assets	2	1	2	13	0	0	1	-11	23			
Net income from companies accounted for by the equity method	1	10	3	13	4	6	-5	17	5			
Impairment losses on goodwill	0	0	0	0	0	0	0	0	0			
Income tax	-83	-65	-73	-76	-95	-42	-100	-140	-97			
Net income before minority interests	244	215	224	300	282	173	294	375	257			
Minority interests	-2	-1	-2	-1	-3	-3	-3	-2	-2			
Net income	242 3,096	214	222 3,186	299	279 3,334	170 3,558	291 3,939	373 4,172	255 4,244			
Average allocated capital  ROE after tax	31.3%	3,136 27.3%	27.9%	3,288 36.4%	33.5%	19.1%	29.6%	35.8%	24.0%			
Ourse and a Ourston												
Corporate Centre	-63	21	02	102	50	25	107	24	1.10			
Net banking income Operating expenses	-03 -41	-21 -22	-83 -1	-103 -62	52 -57	35 7	107 -37	34 -64	148 -11			
Gross operating income	-104	-43	-84	-165	-5 <i>1</i>	42	70	-30	137			
Net allocation to provisions	0	-1	-7	-25	14	7	-1	7	-3			
Operating income	-104	-44	-91	-190	9	49	69	-23	134			
Net income from other assets	219	-13	1	-49	158	0	-1	5	2			
Net income from companies accounted for	1	1	6	1	0	0	0	0	0			
by the equity method												
Impairment losses on goodwill	0	0	4	0	0	0	0	-10	0			
Income tax	-7 100	55 1	46	103	56	53	9	48	27 163			
Net income before minority interests  Minority interests	<i>109</i> -10	<i>-1</i> -18	-34 -15	-135 -29	223 -62	102 -46	<i>77</i> -50	<i>20</i> -51	163 -54			
Net income	99	-10 -19	-15 -49	-29 -164	-62 161	-46 56	-50 27	-31 -31	-54 109			
	00	,,		,	,,,	00		0,	.00			

	(excl.	- 2004 & AS 32	IFRS 39 and IF	FRS 4)	(incl. I		- IFRS 39 and IF	RS 4)	2006 - IFRS (incl. IAS 32 & 39 and IFRS 4)				
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
GROUP													
Net banking income	3,934	4,065	4,078	4,313	4,749	4,455	4,876	5,090	5,775				
Operating expenses	-2,667	-2,705	-2,747	-2,943	-2,985	-2,897	-3,016	-3,258	-3,412				
Gross operating income	1,267	1,360	1,331	1,370	1,764	1,558	1,860	1,832	2,363				
Net allocation to provisions	-200	-126	-114	-128	-73	-115	-120	-140	-162				
Operating income	1,067	1,234	1,217	1,242	1,691	1,443	1,740	1,692	2,201				
Net income from other assets	238	-20	4	-27	166	-1	0	-7	34				
Net income from companies accounted for by the equity method	3	12	10	15	5	8	-4	10	10				
Impairment losses on goodwill	0	0	4	0	0	-13	0	-10	0				
Income tax	-365	-331	-344	-336	-507	-366	-485	-437	-639				
Net income before minority interests	943	895	891	894	1,355	1,071	1,251	1,248	1,606				
Minority interests	-76	-84	-85	-97	-129	-114	-119	-117	-135				
Net income	867	811	806	797	1,226	957	1,132	1,131	1,471				
Average allocated capital	15,831	16,175	16,531	16,868	16,378	17,101	17,811	18,606	19,395				
ROE after tax	21.9%	20.1%	19.5%	18.9%	29.8%	22.2%	25.2%	24.2%	30.2%				

#### Methodology

Group ROE is calculated on the basis of average Group shareholders' equity under IFRS excluding (i) unrealised capital gains or losses, (ii) deeply subordinated notes, and deducting (iii) interest to be paid to holders of deeply subordinated notes. The net income used to calculate ROE excludes interest, net of tax impact, to be paid to holders of deeply subordinated notes for the period (i.e. EUR 7 million in Q1 06 and EUR 5 million in Q1 05).

Net assets are comprised of Group shareholders' equity, excluding (i) deeply subordinated notes (EUR 1 billion) and (ii) interest to be paid to holders of deeply subordinated notes, but reinstating the book value of trading shares held by the Group and shares held under the liquidity contract. The number of shares used to calculate book value per share is the number outstanding at March 31st 2006, excluding treasury shares and buybacks, but taking into account (a) trading shares held by the Group, and (b) shares held under the liquidity contract.

The Group's consolidated financial statements for the first quarter of 2006 were prepared under IFRS as adopted by the European Union at March 31<sup>st</sup> 2006. These accounts do not represent full financial statements for an interim period, as defined under IAS 34 (Interim Financial Reporting). Société Générale management plans to publish complete interim financial statements at June 30<sup>th</sup> 2006.

SG Cowen's financial statements have been integrated into the consolidated financial statements under IFRS 5 due to the current IPO, without any impact on results for the first quarter of 2006.