

# PRESS RELEASE

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# ALD ENTERS INTO EXCLUSIVE DISCUSSIONS WITH STERN GROEP TO ACQUIRE STERNLEASE

ALD is announcing it has entered into exclusive discussions with Stern Group with a view to acquiring SternLease B.V. A distribution agreement is also being discussed between both parties.

SternLease B.V. is the leasing subsidiary of Stern Groep, the Dutch listed market leader in automotive retail. It has a fleet of c. 12,500 vehicles rented to SMEs & private individuals in the Netherlands and provides leasing services through direct distribution and Stern's dealers network of 85 local dealerships.

ALD Automotive in the Netherlands currently manages a fleet of c. 50,000 contracts with large corporates, SMEs and private individuals. The contemplated transaction would strengthen ALD's SME and Private Lease offering in the Netherlands, positioning the company as the 5th largest player in the market.

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### АΙГ

ALD is a global leader in mobility solutions providing full service leasing and fleet management services across 43 countries to a client base of large corporates, SMEs, professionals and private individuals. A leader in its industry, ALD places sustainable mobility at the heart of its strategy, delivering innovative mobility solutions and technology-enabled services to its clients, helping them focus on their everyday business.

With 6,500 employees worldwide, ALD manages 1.66 million vehicles (at end December 2018).

ALD is listed on Euronext Paris, compartment A (ISIN: FR0013258662; Ticker: ALD) and its share is included in the SBF120 index. ALD's controlling shareholder is Societe Generale.

For more information, you can follow us on Twitter <u>@ALDAutomotive</u> or visit <u>www.aldautomotive.com.</u>



### Stern Groep

Stern Groep N.V. is a large Dutch mobility group that has been listed on Euronext Amsterdam since 2000. Since then, the intended significant growth has been realised in the major car-intensive regions of the country: North and South Holland, Utrecht and North Brabant. The network has more than 100 branches with approximately 2,200 employees, and collectively realises net annual revenue (excluding BPM) in excess of € 1 billion.

Stern believes in individual mobility, sustainability and diversity. For this reason, it offers a wide variety of car brands and additional mobility services. For those preferring a means of transport other than a car, through Mango Mobility Stern offers electric 2, 3 and 4 wheel transport solutions with speeds of up to 45 kilometres an hour. With Stern Mobility Solutions, Stern is engaged in services including leasing (SternLease), rental (SternRent), fleet management (SternPartners), insurance (SternPolis), finance (SternCredit) and extended guarantees (SternGarant). Stern Mobility Solutions manages over 14,000 vehicles and more than 60,000 contracts. With a growing network of currently 17 branches, the Stern Car Services division offers services in the area of (brand-certified) repairs, multi-brand after-sales and the intake and provision of rental cars (SternPoint). Dealergroup Stern has five clusters representing several leading brands such as 1) Mercedes-Benz, 2) Renault and Nissan, 3) Ford, 4) Volvo, Land Rover and Fiat, 5) Volkswagen, Audi, Kia and Opel. Dealergroup Stern has a total of approximately 85 branches.