

PRESS RELEASE

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SOCIETE GENERALE GLOBAL TRANSACTION BANKING STRENGTHENS ITS GLOBAL PAYMENTS AND CASH MANAGEMENT TEAM

As part of its development strategy to provide a clientele of corporations and financial institutions with a complete and competitive offering, Societe Generale Global Transaction Banking (SG GTB) has made the following appointments in Germany, Switzerland and the United States to strengthen its Payments and Cash Management team globally:

- **Gabriele Schnell** has been appointed Head of Payments and Cash Management in Germany. Joining from HSBC Trinkaus & Burkhardt, she is based in Frankfurt.
- **Bart de Boer** becomes Head of Corporate Cash Management in Switzerland. Previously Head of Payments and Cash Management in Germany, he is based in Zürich.
- **Jess Villarina** has been appointed Head of Payments & Cash Management in the United States. Joining from Barclays Bank PLC, he is based in New York.

These appointments are effective immediately and report globally to International Payment & Cash Management within Global Transaction Banking, headed up by Aurélien Viry.

With an international network of more than 3,000 specialists in 50 countries supporting over 6,000 major corporate clients, SG GTB has gained a leading position with over 20 years experience in cash management worldwide. Backed by a strong presence in both Europe and mature and emerging markets worldwide, the Cash Management team provides a broad range of solutions which include multi-country and multi-currency accounts, payment processing and collection methods, domestic and international account statements and reporting, international e-banking and domestic and international cash pooling.

“These appointments will play an important role in developing our payments and cash management banking activities internationally in line with our clients’ needs to optimise cash flow and commercial and financial transactions,” comments Aurélien Viry. “Our ambition is to offer corporations and financial investors a wide range of banking services so they can get the most value from our product expertise, our global network and our in-depth knowledge of local markets.”

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Biographies

Gabriele Schnell

Prior to her transition to the banking industry, Gabriele Schnell held various executive positions from 1995 to 2006 within the Treasury department of BASF, a multi-national chemicals manufacturing corporation, in Ludwigshafen, Singapore and Berlin. In 2007, she joined the Royal Bank of Scotland/ABN AMRO as Head of Transaction Banking for Germany and Austria and as Global Network Coordinator, until she moved to HSBC Trinkhaus & Burkhardt in 2014 to be appointed Head of Payments & Cash Management Germany.

Gabriele Schnell is a Certified Corporate Treasurer.

Bart de Boer


Bart de Boer started his career at Lloyds Bank in Rotterdam in 1987 as a credit analyst and an account executive for short term finance and trade finance. He joined Barclays Bank in 1991, initially in London to manage business development for Dutch subsidiaries in the U.K. for short term finance and local clearing activities, before transferring to Brussels to manage the cash management business in Benelux. In 1996, he was appointed Head of Sales for international cash management services at MeesPierson/Fortis bank in Rotterdam. Bart de Boer joined Societe Generale in 2002 in Amsterdam to head up the Corporate Cash Management department in the Netherlands and was appointed Head of Corporate Cash Management in Germany in 2012.

Bart de Boer holds degrees in retail and small business and the hospitality industry, as well as a MBA from European University Business School in Belgium and Switzerland.

Jess Villarina

Jess Villarina has over 20 years of treasury and international cash management experience. He started his career at Bankers Trust Company (Deutsche Bank) in 1995 as part of their Global Management Associate Program and became Assistant Treasurer for Global Institutional Services in New York. He went on to hold various senior positions in Treasury Services for Bank of America, ABN AMRO and JPMorgan Chase Bank respectively until he was appointed Treasury Consultant in 2006 for HSBC Bank USA heading up the Asia Desk in New York. In 2010, he became HSBC's North America Head of Sales Performance Management for the North America Cash Management business and went on to join Barclays Bank PLC in 2013 as Director of the Global Cash Management business focused on large US Corporate clients and Global Development Organizations.

Jess Villarina holds a Bachelor's degree in Government & Politics from St John's University and a Master's degree in International Studies from Rutgers University. He is a member of the Association of Financial Professionals (AFP), a global network of treasury and finance professionals.

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Societe Generale

Societe Generale is one of the largest European financial services groups. Based on a diversified universal banking model, the Group combines financial solidity with a strategy of sustainable growth, and aims to be the reference for relationship banking, recognised on its markets, close to clients, chosen for the quality and commitment of its teams.

Societe Generale has been playing a vital role in the economy for 150 years. With more than 145,000 employees, based in 66 countries, we accompany 31 million clients throughout the world on a daily basis. Societe Generale's teams offer advice and services to individual, corporate and institutional customers in three core businesses:

- **Retail banking in France** with the Societe Generale branch network, Credit du Nord and Boursorama, offering a comprehensive range of omnichannel financial services on the leading edge of digital innovation;
- **International retail banking, insurance and financial services to corporates** with a presence in developing economies and leading specialised businesses;
- **Corporate and investment banking, private banking, asset management and securities services**, with recognised expertise, top international rankings and integrated solutions.

Societe Generale is included in the main socially responsible investment indices: DJSI (World and Europe), FTSE4Good (Global and Europe), Euronext Vigeo (Europe, Eurozone and France), ESI Excellence (Europe) from Ethibel and 4 of the STOXX ESG Leaders indices.

For more information, you can follow us on twitter  @societegenerale or visit our website www.societegenerale.com.

Global Transaction Banking

Global Transaction Banking (GTB) integrates, within the Societe Generale Group, business activities such as payments & cash management, cash clearing services, international trade finance, factoring and related currency services. These different competencies are offered to financial institutions and companies including multinational corporations as well as large- and medium-size companies that conduct business internationally.

Active in more than 50 countries across the globe, GTB teams offer bespoke and secure domestic and international solutions to optimise and manage daily financial transactions and sales operations.

Its teams' expertise receive regular industry recognition: GTB was elected best trade finance providers in France and best bank for trade finance in emerging markets (Global Finance Magazine 2017), best overall bank for cash management in Central & Eastern Europe (Global Finance Magazine 2016), best cash management services in EMEA (EMEA Finance Magazine), and best factoring services in EMEA, Europe and Africa (EMEA Finance Magazine).